



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

December 6, 2018

Justin King
Independence Excavating, Inc.
5720 E. Schaaf Road
Independence, Ohio 44131
Re: **RFQ# 1042661, Greer Stadium Deconstruction/Demolition**

Dear: Mr. King

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1042661 for Greer Stadium Deconstruction/Demolition. This letter hereby notifies you of Metro's intent to award to Independence Excavating, Inc., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at (615) 880-2338 or at joeann.carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Genario Pittman by email at genario.pittman@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ# 1042661 Greer Stadium Deconstruction/Demolition								
Evaluation Criteria (Max Points)	Harris Demolition, LLC	TOA, LLC	Complete Demolition Services, LLC	Demo Plus, Inc.	TPM Group	Renascent, Inc.	Trifecta Services Company	Independence Excavating, Inc.
Firm and Team Qualifications (25 Points)	0	12	20	15	20	23	22	24
Experience on Similar Projects (25 Points)	5	15	15	20	15	20	20	25
Project Approach/ Methodology (15 Points)	0	5	0	12	7	12	5	15
Cost Criteria (35 Points)	35	19.65	16.14	10.71	14.4	16.1	8.6	13.08
Total (100 Points)	40.00	51.65	51.14	57.71	56.40	71.10	55.60	77.08
Strengths & Weaknesses								

Harris Demolition, LLC (40.00 Points)

Strength: Firm listed 30 years of experience on similar projects.

Weaknesses: Firm failed to identify key professionals on the project team. Firm's explanation of the key professionals role in the project and relevant qualifications and experience with similar projects lacked details. Firm's explanation of their safety record lacked details. Firm's explanation of their sub-contractors relevant project experience lacked details. Firm's reference projects lacked details (not able to determine size, scope, and complexity of reference projects). Failed to provide Project Approach/Methodology.

TOA, LLC (51.65 Points)

Strengths: Firm provided a detailed explanation of their safety record. Firm provided reference projects of similar size, scope, and complexity. Firm provided detailed information of the prime's relevant project experience.

Weaknesses: Firm failed to provide relevant qualifications and experience with similar projects for their sub-contractors. Firm failed to identify their asbestos abatement contractor. Firm's claims and suits listed conflicting information regarding assessed liquidated damages. Firm's sub-contractors relevant experience lacked details. Failed to provide a Gantt chart. Failed to list anticipated risks associated with the project schedule. Firm's safety plan for the project lacked details. Failed to provide safety certifications maintained.

Complete Demolition Services, LLC (51.14 Points)

Strengths: Firm provided a detailed explanation of their sub-contractors role for the project. Firm provided a detailed explanation of their safety record and claims and suits. Firm provided detailed information of their asbestos abatement contractor for the project.

Weaknesses: Firm's explanation of their key professionals relevant qualifications and experience with similar projects lacked details. Firm's explanation of their sub-contractors relevant project experience lacked details. Failed to provide the minimum required three reference projects of similar size, scope, and complexity (only provided two reference projects of similar size, scope, and complexity). Failed to provide a Gantt chart. Failed to provide a safety plan for the project.

Demo Plus , Inc. (57.71 Points)

Strengths: Firm provided a detailed explanation of their safety record. Firm provided detailed relevant project experience for the prime contractor. Provided three reference projects of similar size, scope, and complexity. Firm provided a detailed Gantt chart. Firm provided a detailed safety plan.

Weaknesses: Firm failed to provide relevant qualifications and experience with similar projects for their sub-contractors. Failed to provide information regarding any claims and suits for the firm. Failed to provide relevant project experience for their sub-contractor. Failed to list anticipated risks associated with the project schedule.

TPM Group (56.40 Points)

Strengths: Firm provided a detailed explanation of the key professionals on the project. Firm provided a detailed explanation of their claims and suits. Firm provided a detailed explanation of their safety record. Provided reference projects of similar complexity. Firm provided detailed relevant project experience for the prime and sub-contractor. Firm provided a detailed recycling approach for the project.

Weaknesses: Firm's explanation of their key professionals relevant qualifications and experience with similar projects lacked details. Firm's explanation of their asbestos abatement contractor's credentials lacked details. Failed to provide reference projects of similar scope and size. Firm's Gantt chart lacked details. Firm's safety plan lacked details. Failed to list anticipated risks associated with the project schedule.

Renascent, Inc. (71.10 Points)

Strengths: Firm provided a detailed explanation of the key professionals on the project. Firm provided a detailed explanation of their claims and suits. Firm provided a detailed explanation of their safety record. Firm provided reference projects of similar size, scope, and complexity. Firm provided a detailed Gantt chart. Firm provided a detailed safety plan for the project.

Weaknesses: Firm failed to provide relevant qualifications and experience with similar projects for their sub-contractors. Failed to provide relevant project experience for their sub-contractor. Failed to list anticipated risks associated with the project schedule. Failed to provide safety certifications maintained.

Trifecta Services Company (55.60 Points)

Strengths: Firm provided a detailed explanation of the key professionals on the project. Firm provided a detailed explanation of their claims and suits. Firm provided reference projects of similar size, scope, and complexity.

Weaknesses: Firm failed to provide relevant qualifications and experience with similar projects for their sub-contractors. Firm failed to provide a brief description for a reference project showing how it is similar to the scope of work for the solicitation. Failed to list anticipated risks associated with the project schedule. Firm failed to provide a safety plan for the project. Failed to provide safety certifications maintained.

Independence Excavating, Inc. (77.08 Points)

Strengths: Firm provided a detailed explanation of the key professionals on the project. Firm provided a detailed explanation of relevant qualifications and experience with similar projects for their sub-contractors. Firm provided detailed reference projects of similar size, scope, and complexity. Firm provided a detailed explanation of the relevant experience for the prime and sub-contractor on the project team. Firm provided a detailed Gantt chart. Firm provided a detailed safety plan for the project. Firm provided a detailed list of anticipated risks associated with the project schedule.

Weakness: Firm's claims and suits lacked details.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Greer Stadium Deconstruction/Demolition; RFQ# 1042661			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Harris Demolition, LLC	\$400,000.00	\$305,000.00	28.00	7.00	35.00
TOA, LLC	\$570,000.00	\$45,600.00	19.65		19.65
Complete Demolition Services, LLC	\$694,000.00	\$99,000.00	16.14		16.14
Demo Plus, Inc.	\$1,045,377.00	\$12,500.00	10.71		10.71
TPM Group	\$1,050,000.00	\$162,750.00	10.67	3.74	14.40
Renascent, Inc.	\$1,141,086.00	\$273,860.64	9.82	6.29	16.10
Trifecta Services Company	\$1,303,000.00	\$100,000.00	8.60		8.60
Independence Excavating, Inc.	\$1,463,431.00	\$236,344.11	7.65	5.42	13.08

BAO SBE Assessment Sheet

BAO Specialist: Carr, JoeAnn

Contract Specialist: Genario Pittman

Date: 12/04/18

Department Name: Parks Services

RFP/ITB Number: 1042661

Project Name: Greer Stadium Deconstruction/Demolition

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Independence Excavating, Inc.	\$1,463,431.00	\$236,344.11	Yes	100	Independence Excavating, Inc. proposed approved Metro SBEs Shane Trucking & Excavating Inc. @ 5.38% and Envirowerks Llc. @ 10.78%. Exceeded the assigned 15% SBE/SDV threshold.

PNP Compliance Results Form

Department Name: Parks

RFP/ITB Number: 1042661

Procurement Name: Greer Stadium Deconstruction/Demolition

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Independence Excavating, Inc.	Yes	Independence Excavating, Inc. is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: Reed Landscaping, Inc.-WBE (Accepted), Vanderbilt Landscaping-MBE (Declined), and Mason Trucking, LLC-MBE. (Declined) Proposed the inclusion of Reed Landscaping, Inc.

*Denotes Contractor with whom follow up was required

Date: 12/04/2018

Metro Buyer: Genario Pittman

BAO Rep: JoeAnn Carr